FEE AND TARIFF:

(OPTION-I)

Sr. No.	Licence category *	Base Price in each zone (Rs.)	Annual renewal fee	In-House/VOD Permission Fee (Rs.) (Per CD per year/ VOD fee per year)
1	Category – A	4,000,000	30% of applicable license fee (ALF) determined through bidding + 2 % of AGR. **	450,000
2	Category – B	2,000,000		350,000
3	Category – C	1,000,000		250,000

(OPTION-II)

Sr. No.	Licence category *	Base Price in each sub-zone/city/ district (Rs.)	Annual renewal fee	In-House/VOD Permission Fee (Rs.) (Per CD per year/ VOD fee per year)
1.	Category – A	1,500,000	30% of applicable license fee (ALF) determined through bidding + 2 % of AGR. **	**250,000**
2.	Category – B	1,000,000		**200,000**
3.	Category – C	500,000		**100,000**

* Application processing fee is Rs. 50,000/- for each zone/ sub-zone/city/district.

****AGR** Annual Gross Revenue: This includes revenue from subscription, Video On Demand (VOD) or other value added services only, but does not include revenue from advertisement and sale of Set-Top Boxes (STB).

Change in management fee / Shifting of Head-end fee:

Sr. No.	Licence category	Change in Management / Directors / Transfer of Shares etc. (Rs.)	Shifting of head-end within licensed area
1.	Category – A	500,000	Rs. 50,000/-
2.	Category – B	250,000	
3.	Category – C	50,000	

SCHEDULE-K

PROPOSED BASE PRICE AND LICENSES PROPOSED FOR BIDDING UNDER OPTION-I AND OPTION-II

OPTION-I

Licensing based on IPTV Zones are as under:

CATEGORY – A:

S. No.	IPTV LICENSING ZONES	No. of Existing Licenses	No. of Licenses proposed for bidding	Base Price (Rs.)
1.	Islamabad Telecom Region (ITR)	4	2	4,000,000
2.	Rawalpindi Telecom Region (RTR)	3	2	4,000,000
3.	Lahore Telecom Region (LTR)	6	2	4,000,000
4.	Gujranwala Telecom Region (GTR)	4	2	4,000,000
5.	Karachi Telecom Region (KTR)	5	2	4,000,000

CATEGORY – B:

S. No.	*IPTV LICENSING ZONES*	No. of Existing Licenses	No. of Licenses proposed for bidding	Base Price (Rs.)
1.	Central Telecom Region (CTR)	1	2	2,000,000
2.	Faisalabad Telecom Region (FTR)	3	2	2,000,000
3.	Multan Telecom Region (MTR)	4	2	2,000,000
4.	Southern Telecom Region (STR-I)	1	2	2,000,000
5.	Southern Telecom Region (STR-II)	1	2	2,000,000
6.	Northern Telecom Region (NTR-I)	3	2	2,000,000
7.	Northern Telecom Region (NTR-II)	1	2	2,000,000
8.	Hazara Telecom Region (HTR)	1	2	2,000,000

CATEGORY – C:

S. No.	*IPTV LICENSING ZONES*	No. of Existing Licenses	No. of Licenses proposed for bidding	Base Price (Rs.)
1.	Western Telecom Region	1	2	1,000,000
2.	Gilgit Baltistan	1	2	1,000,000
3.	Azad Jammu & Kashmir (AJ&K)	0	-	--

SCHEDULE-K

OPTION-II

Licensing based on Sub-Zones/Cities/Districts are as under:

CATEGORY – A:

S. No.	IPTV LICENSING ZONES	SUB ZONES AREA /(DISTRICTS)	Existing No. of licenses in IPTV Zone	Proposed No. of Licenses for Bidding	Base Price (Rs.)
1.	Islamabad Telecom Region (ITR)	**Zone-I** (I-16 to I-8, H-12 to H-8, G-14 to G-6, F-11 to F-6, D-12 to D-11, E-12 to E-7, Red Zone, Diplomatic Enclave, QAU) (in short Quaidazam University to G-14, I-16, D-14) **Zone-II** (D-15, G-15, Tarnol to Sangjani) **Zone-III** (Shah Allah Dita, Margala Hills to Bhara Kahu , Banagala, Rawal Town) **Zone-IV** (Phulgran, Chatta Bakhtawar, Taramri, to Khana, Airport/ Karal Chowk, Kirpa, Tumair) **Zone-V** Airport Chowk to Rawat, Cherah, Kahuta Road)	4	2 2 2 2	1,500,000
2.	Rawalpindi Telecom Region (RTR)	Rawalpindi, Jehlum, Chakwal, Attock	3	2 2 2 2	1,500,000
3.	Lahore Telecom Region (LTR)	Lahore City Model Town Shalimar Raiwind Walton Cantt Lahore Cantt	6	2 2 2 2 2 2	1,500,000
4.	Gujranwala Telecom Region (GTR)	Sialkot, Gujranwala, Gujrat, Hafizabad, MandiBahauddin, Narowal	4	2 2 2 2 2 2	1,500,000
5.	Karachi Telecom Region (KTR)	Karachi South, Karachi East,	5	2 2	1,500,000

		Karachi West, Karachi Central, Malir, Korangi. Keamari.		2 2 2 2 2	

CATEGORY – B:

S. No.	*IPTV LICENSING ZONES*	*SUB ZONES (DISTRICTS)*	Existing No. of licenses in IPTV Zone	Proposed No. of Licenses for Bidding	Base Price (Rs.)
1.	Central Telecom Region (CTR)	Okara, Sahiwal, Kasur, Nankana Sahib, Pakpatan, Sheikhupura	1	2 2 2 2 2 2	1,000,000
2.	Faisalabad Telecom Region (FTR)	Faisalabad, Sargodha, Bakhar, Chiniot, Jhang, Khoshab, Toba Tek Singh, Mianwali	3	2 2 2 2 2 2 2 2	1,000,000
3.	Multan Telecom Region (MTR)	Multan, Bahawalpur, DG Khan, Khanewal, Bahawalnagar, Layyah, Lodhran, Muzaffargarh, Rahim Yar Khan, Rajanpur, Vehari	4	2 2 2 2 2 2 2 2 2 2 2	1,000,000
4.	Southern Telecom Region (STR-I)	Hyderabad, Mirpur Khas, Badin, Nawabshah, Sanghar, Tharparkar, Umerkot, Dadu, Thatta, Tando Allah Yar, Tando Muhammad Khan, Matiari, Jamshoro.	1	2 2 2 2 2 2 2 2 2 2 2	1,000,000

5.	Southern Telecom Region (STR-II)	Sukkur, Ghotki, Jacobabad, Kashmore, Khairpur, Larkana, NausheroFeroz, Benazirabad (Nawab Shah), Shahdadkot, Shikarpur.	1	2 2 2 2 2 2 2 2 2 2	1,000,000
6.	Northern Telecom Region (NTR-I)	Peshawar, Buner, Charasda. Chitral Lower Deer, Malakand, Mardan, Noshehra, Shangla, Swabi, Swat, Upper Dir.	3	2 2 2 2 2 2 2 2 2 2 2 2	1,000,000
7.	Northern Telecom Region (NTR-II)	Kohat, D.I. Khan, Bannu, Hangu, Karak, Lucky Marwat, Tank, Torghan.	1	2 2 2 2 2 2 2 2	1,000,000
8.	Hazara Telecom Region (HTR)	Abbotabad, Batgram, Haripur, Kohistan, Mansehra	1	2 2 2 2 2	1,000,000

CATEGORY – C:

S. No.	*IPTV LICENSING ZONES*	*SUB ZONES (DISTRICTS)*	Existing No. of licenses in IPTV Zone	Proposed No. of Licenses for Bidding	Base Price (Rs.)
1.	Western Telecom Region	QUETTA PISHIN KILLAABDULLAH CHAGAI NUSHKI LORALAI MUSAKHEL	1	2 2 2 2 2 2 2	

		BARKHAN KILLASAIFULLAH ZHOB DIVISION SHERANI SIBI ZIARAT KOHLU DERABUGTI HARNAI JAFARABAD NASIRABAD JHALMAGSI KACHHI SOHBATPUR KALAT WASHUK MASTUNG KHUZDAR AWARAN KHARAN LASBELA KECH GWADAR PANJGUR		2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	500,000
2.	Gilgit Baltistan	ASTORE DIĀMIR [DIAMER] GHĀNCHE GHIZER GILGIT HUNZA KHARMANG NAGAR SHIGAR SKĀRDU	1	2 2 2 2 2 2 2 2 2 2 2	500,000